

GRANT DEVELOPMENT DECISION MATRIX

Funding Agency: Grant Program:											Decision: <input type="checkbox"/> YES <input type="checkbox"/> NO	
DECISION FACTORS	WEIGHTED DECISION CRITERIA											ESTIMATED RATING
	Negative				Neutral			Positive				
	0	1	2	3	4	5	6	7	8	9	10	
1. Fit with College Mission, Strategic Plan, and Research Findings.	Does not align with College Mission and Plan.				Marginally matches College Mission and Plan.			Helps to fulfill the College Mission and Plan.				
2. Background (Expertise of College in project area)	Weak in area or totally new area to College.				Average experience in this area.			Strong experience in this area.				
3. Proposed College Principal Investigators	Poor in-house team with few available known new hires.				Good in-house team with good, available new hires.			Superb in-house team with superb known new hires.				
4. Financial Potential (Return on Investment)	Poor short-term, poor long-term; likely to cost College.				Questionable short-term, questionable long-term.			Excellent short-term and long-term; likely to yield a margin.				
5. Team Members (College's partners and major sub-contractors)	Partners and subcontractors dilute or weaken effort.				Partners and subcontractors have no major effect.			Partners and subcontractors have an enhancing effect.				
6. Advance Preparation for RFP (Adequate information to respond)	Did not expect RFP; unprepared.				Generally up-to-date with RFP; no major preparation needed to respond.			Good favorable information; ready to respond.				
7. Competitive Assessment (Competition and funding probabilities)	Competition is very strong; odds are under 10%.				Open competition; odds are 10-50%			Open competition: odds exceed 50%.				
8. Capability to Effectively Respond	Do not have staff time to adequately respond.				Stresses staff time, but can adequately respond.			Have staff time to develop highly competitive proposal.				
9. Funding Agency Contact, History and Rapport	College is unknown to this agency and staff.				College is known to this agency and staff.			College has well-developed working relationships.				
10. College Resources (Space, personnel, matching funds)	Requires significant investment of College resources.				Requires marginal investment of College resources.			Requires minimal investment of College resources.				
TOTAL SCORE (Sum of scores for each factor evaluated)												

Based on Model developed by Sinclair Community College